

BLACK ENTERPRISE

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MAGAZINE

B.E. 100s 31st annual report on black business

B.E. INDUSTRIAL/SERVICE 100

Eligibility for the B.E. 100s

The **BE 100s** make up the largest black-owned businesses in the nation. For 12 months, the research department and editors of **BLACK ENTERPRISE** gathered surveys from hundreds of companies and information from scores of government agencies, professional organizations, industry associations, business information services, entrepreneurs, corporations, and our readers in order to develop our definitive rankings. The following are the qualifications for each of our lists:

B.E. Industrial/Service 100

A company must be at least 51% black-owned and have been fully operational for the previous calendar year (Jan. 1, 2002–Dec. 31, 2002). Companies listed must manufacture or own the products they sell, or provide industrial or consumer services. (Brokerages, real estate firms, and firms that provide professional services such as accounting firms and law offices are not eligible.)



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THIS YEAR	LAST YEAR	COMPANY
39	75	Innovative Logistics Techniques Inc. (INNOLOG)

LOCATION	CHIEF EXECUTIVE	YEAR STARTED	STAFF	TYPE OF BUSINESS	SALES*
McLean, VA	Verle B. Hammond	1989	400	Provider of logistics systems & information engineering services	94,000